



艾訊股份有限公司 法人說明會簡報

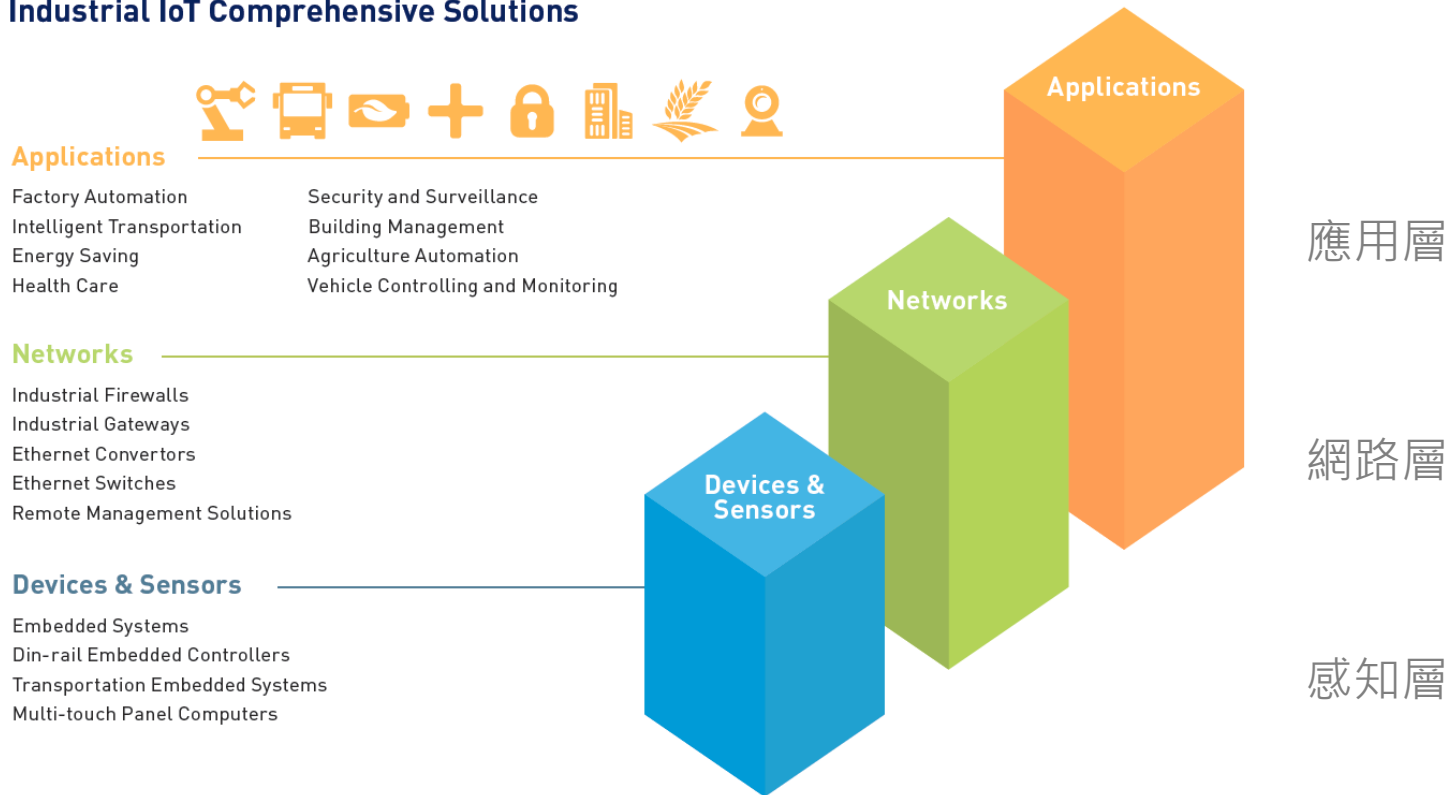
執行長室 資深特別助理
黃士青
2018年11月14日



艾訊經營策略與集團組織

艾訊工業物聯網架構

Industrial IoT Comprehensive Solutions



垂直應用市場策略重點



Transportation

- Security and Surveillance
- Monitoring System
- Information System
- Communication Gateway



Automation

- IIoT Gateway
- Machine Vision
- AI in Video Edge
- Data Acquisition (DAQ) and Predictive Maintenance (PdM)



Embedded Board Design-in

- Application Reference Boards for Design-in
- Vertical Application Driven



Retail

- Digital Signage
- IWB
- Interactive Kiosk
- Self-ordering Kiosk
- Mobile POS



Networking

- IIoT Cyber Security
- Industrial Network Security
- Industrial Network Management



Gaming

- Player Tracking System
- Video Mixer
- Gaming Machine Controller

Agent Maas Suite (AMS)

艾訊策略事業組織

軟體暨解決方案 SNS

- Software support and development
- AXView
- Lite SCADA
- Microsoft Azure
- EOS, Linux

智慧平臺暨解決方案 IPS

- IPC & Embedded Application Systems
- Vertical Certified embedded System & Panel PC

嵌入式核心運算 ECSE

- Embedded SBC & Modules
- SOM Modules & Application Reference Boards

智能零售 IRS

- Digital Signage Box PC
- Commercial PPC
- Mobile POS
- Kiosk & Peripheral Integration

雲端運算暨網路 CCNI

- IIoT Cyber Security
- Industrial Network Security Platforms

博奕 GAM

- Gaming Management Systems
- Gaming Machine Controllers
- Gaming Machine M/B & IO

Certified Computer



Embedded Box PC



Industrial PC



Panel PC & Display



Certified Panel PC & Display



SoM & Embedded SBC



Industrial Gateway & I/O



DAQ & Remote I/O



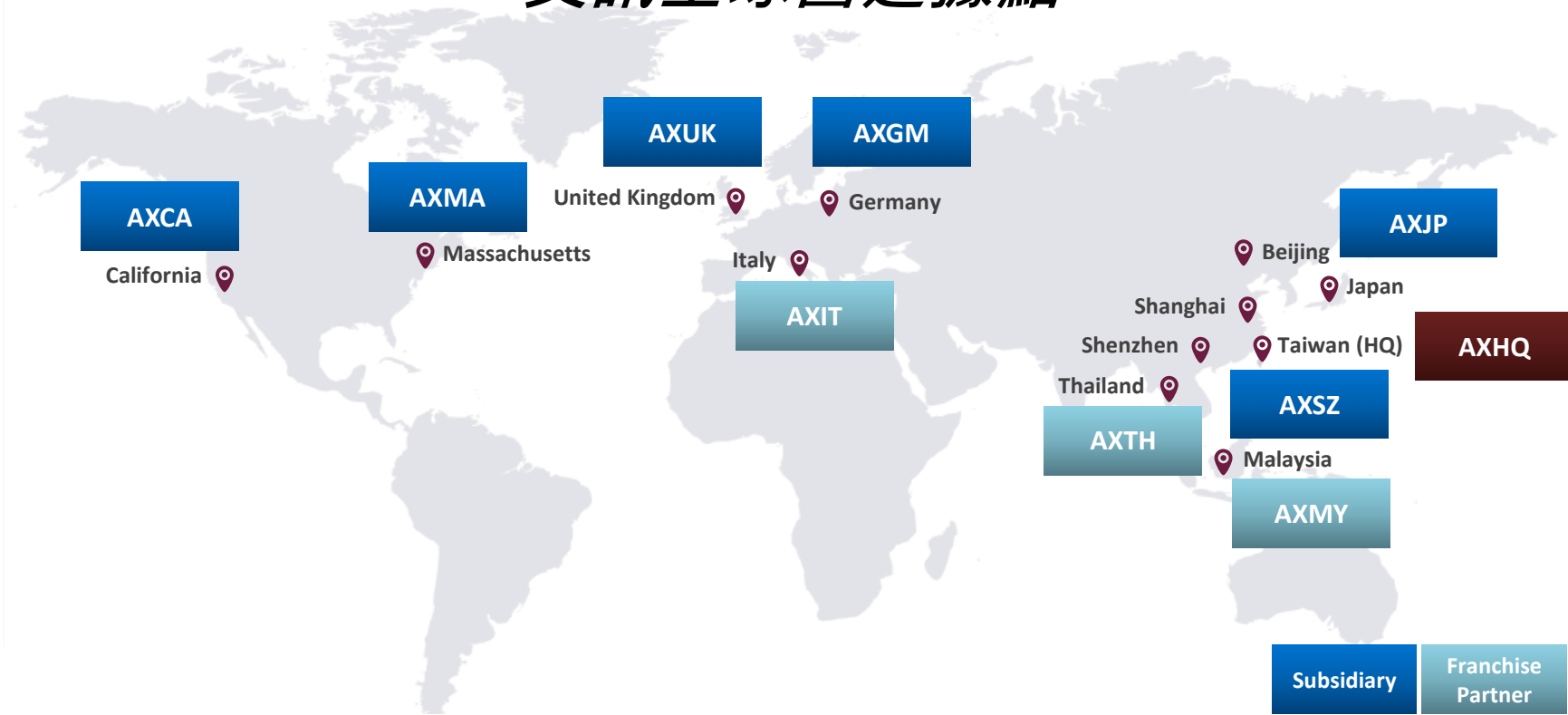
Network Appliance & SDN



Gaming System & I/O Modules

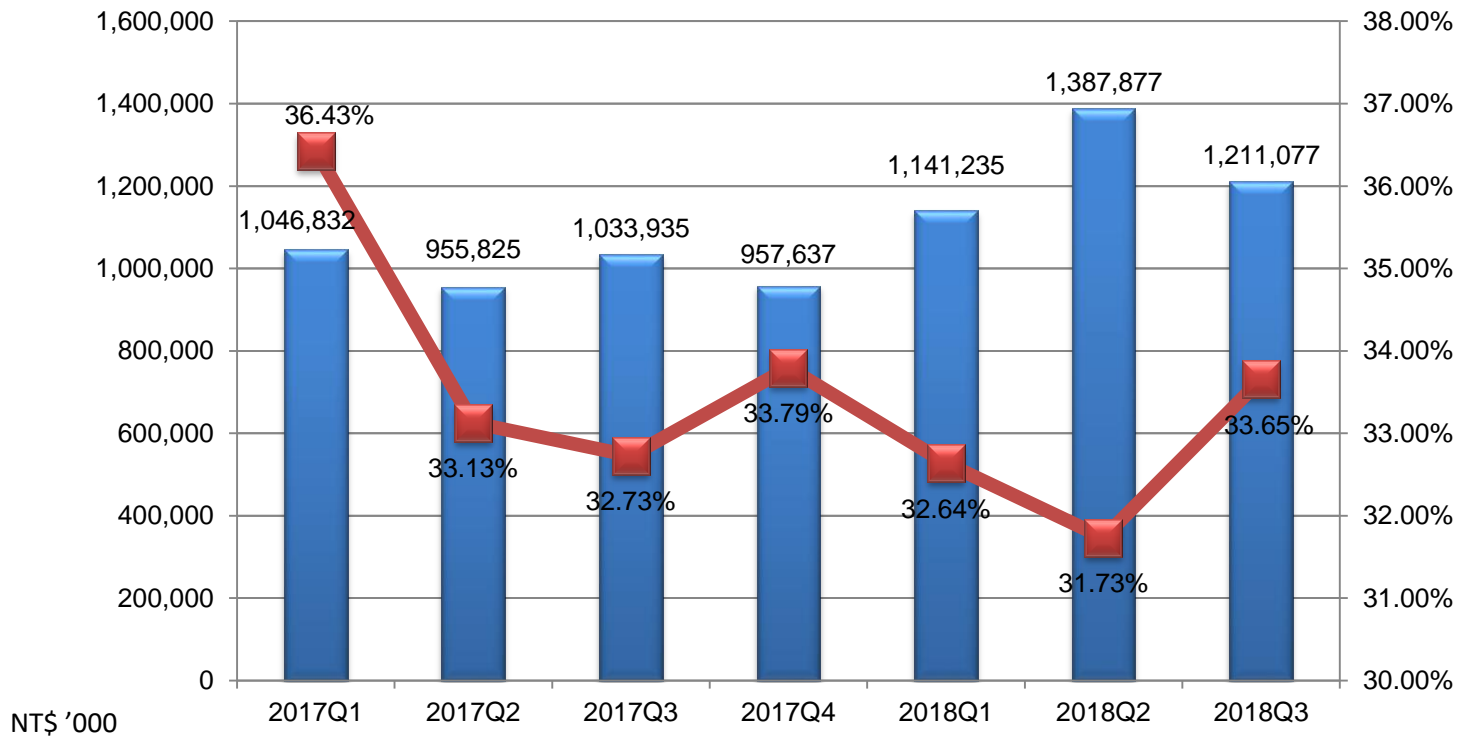


艾訊全球營運據點



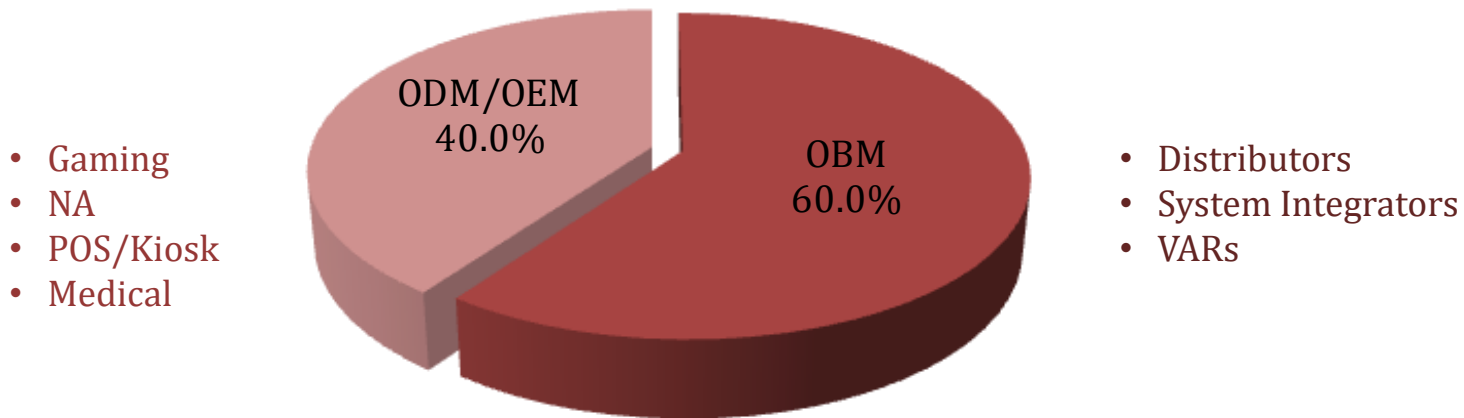
經營績效

各季營收及銷貨毛利



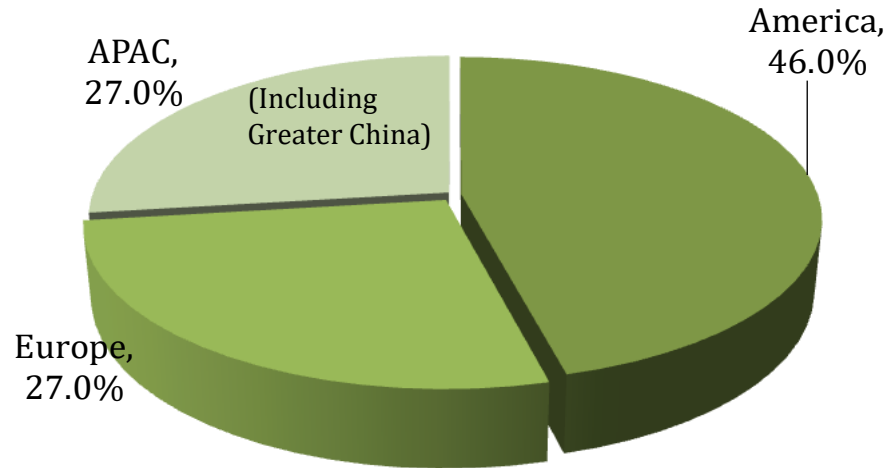
2018年前三季度營收分析

► by OBM/ODM



2018年前三季營收分析

▶ by 地區別





謝謝

www.axiomtek.com
