



日盛證券太陽獅 大中華冬季論壇

謝宜玲
行銷協理兼發言人
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Marketing Director and Spokesperson



大綱

- 專注工業物聯網與工業4.0
- 艾訊集團組織
- 近況更新

專注工業物聯網與工業4.0

工業新紀元 - 工業4.0帶來的變革



35% reduction in downtime with active diagnostics and monitoring.



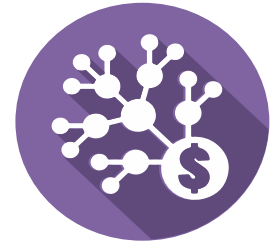
Up to 40% reduction in cycle times. Central, decentralized or hybrid fieldbus by modular or compact design.



Up to 40% reduction in energy consumption by power management.

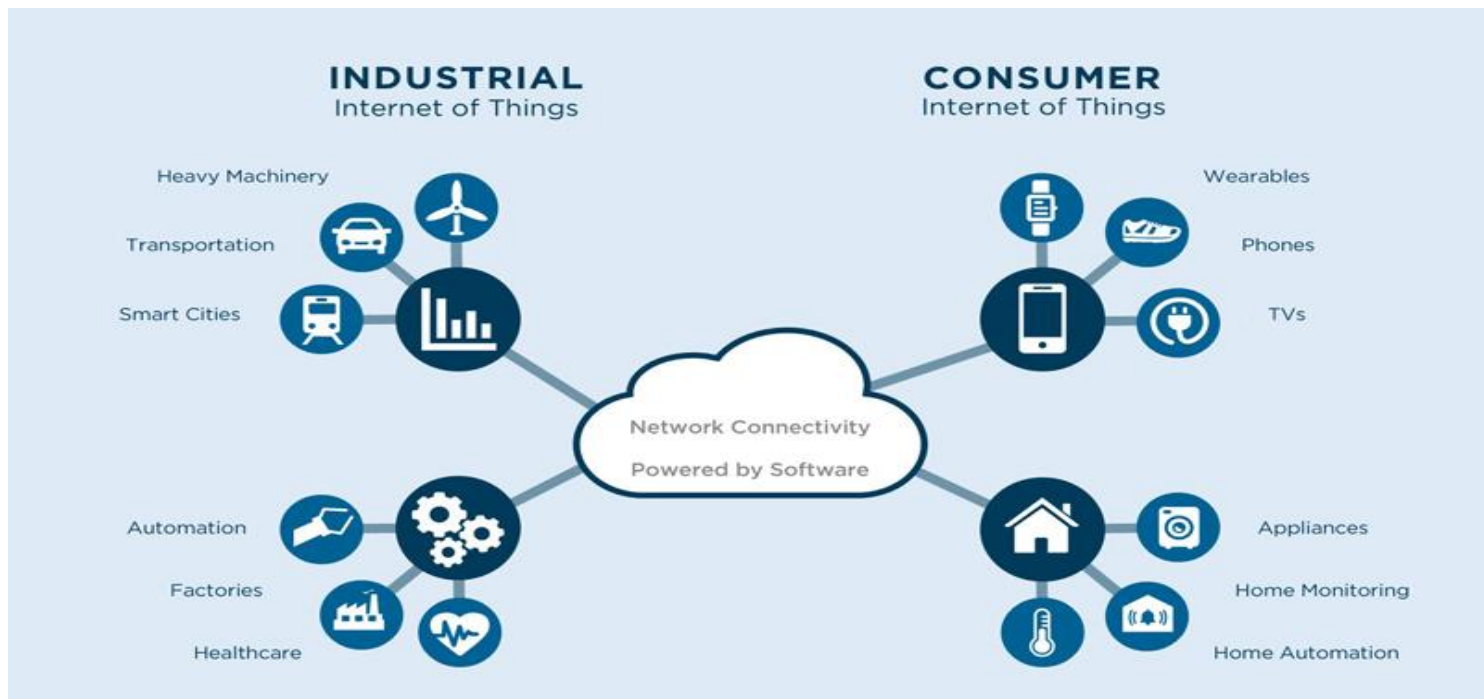


60% increase in production efficiency by extensive function integration.



Communicate with any devices and sensors. Connect different levels, different requirements.

工業物聯網的影響



艾訊工業物聯網架構

Factory Automation
Intelligent Transportation
Energy Saving
Health Care

Security and Surveillance
Building Management
Agriculture Automation
Intelligent Vehicle Monitoring and Control

應用層 Manage Applications



- 物聯網與行業間的專業進行技術融合
- 根據不同的需求開發出相應的應用軟體

Industrial Firewalls
Industrial Gateways
Ethernet Convertors

Ethernet Switches
Remote Management Solutions

網路層 Connect Networks

- 將感知層收集到的資料傳輸至國際網路
- 建構無線通訊網路上

Embedded Systems
DIN-rail Embedded Controllers











Transportation Embedded Systems
Multi-touch Panel Computers

感知層 Device Devices & Sensors

- 針對不同的場景進行感知與監控
- 具有感測、辨識及通訊能力的設備

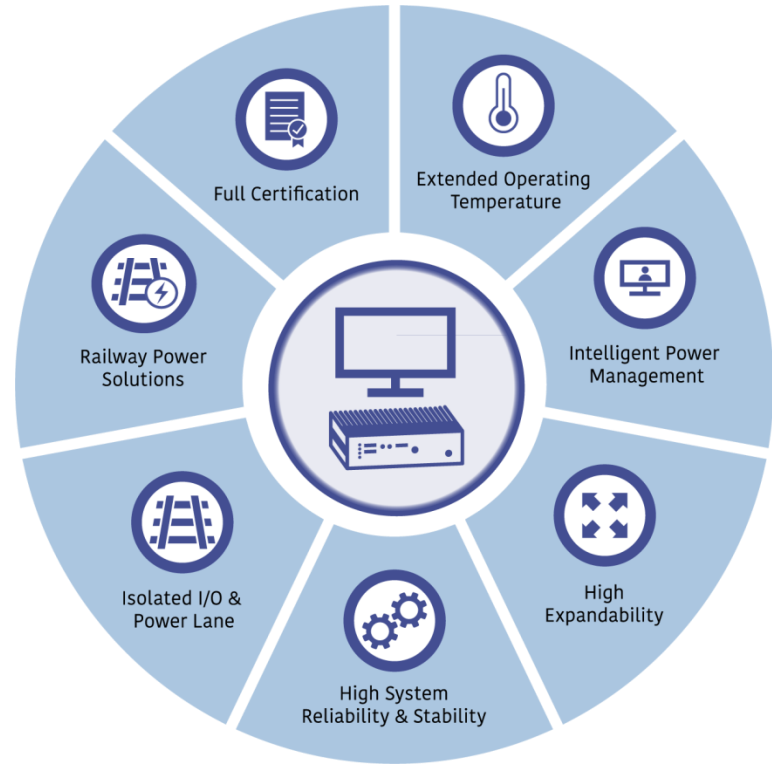
垂直應用市場發展策略

智慧交通	自動化	Design-in 服務
Rail	Machine Vision	Gaming
In-vehicle	EtherCAT Solutions	Retail
Marine	Smart Energy	Cloud Computing & Network Infrastructure
	Predictive Maintenance	Embedded Core and Smart Engine

Certified Computer 	Embedded Box PC 	Industrial PC 	Panel PC & Display 	Certified Panel PC & Display 	SOM & Embedded SBC 	Industrial Gateway & I/O 	DAQ & Remote I/O 	Network Appliance & SDN 	Gaming System & I/O Modules 
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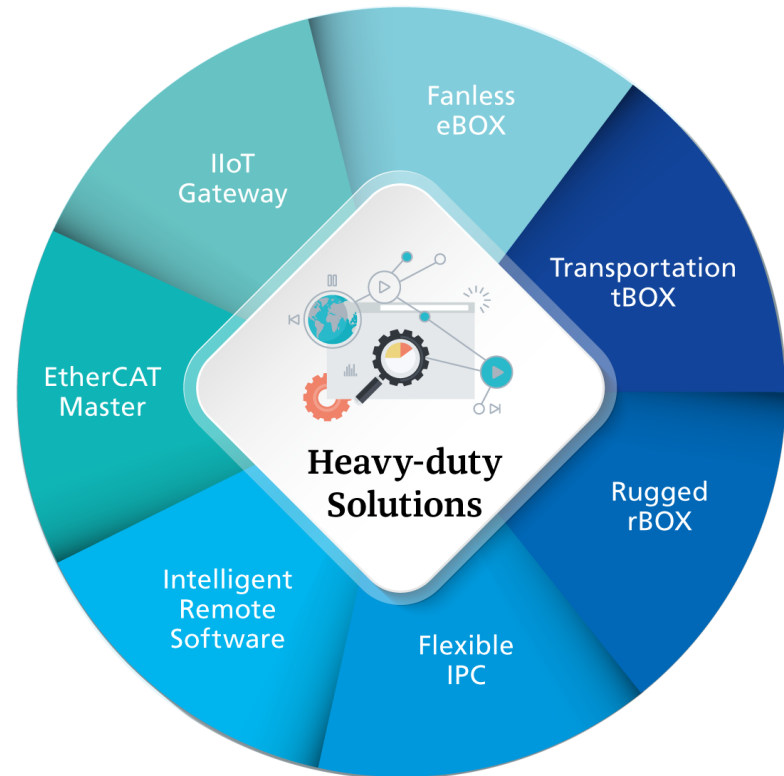
完整智慧交通解決方案

Our comprehensive transportation product line includes the tBOX embedded system series, the GOT touch panel computer series, edge service, IOT gateway, and the railway monitor series. They offer a variety of certifications including EN 50155, EN 50121, EN 45545, DNV 2.4, and IEC 60945.



自動化應用解決方案

Axiomtek's focus is to deliver products and services that help solve our customer's challenges. Our expertise includes personalized design assistance and customization services. Standard computing solutions offer innovative design and extensive features that are desirable for most applications.



專業認證規格

軌道交通	車載	海事	防爆	電廠
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EN 50155



EN 50121-4



EN 50155
EN 50121-4



EN 45545



ISO 7637



E13



IEC 60945



DNV 2.4



IEC 61850
IEEE 1613

Design-in 服務

Digital Signage

Interactive Whiteboard

Firewall

SDN

UTM



Fully-customized design service

Fully customized design service provides a total solution from board-level design to system-level integration to deliver a value-add for vertical applications.



Semi-customized design service

To satisfy the growing demand for embedded solutions, we offer customers a wide range of embedded boards and accessories which can be integrated in customer systems. Whether a customer chooses to design their I/O boards by themselves or receive assistance from Axiomtek. We will always provide all necessary information and cooperation in order to help our customers build their systems.



Micro-customized design service

Through our micro-customized design service, customers can complete their systems quickly and easily with just a few minor configuration changes. No need to redesign, the almost ready embedded modules can speed up the time to market.

Gaming

Player Tracking

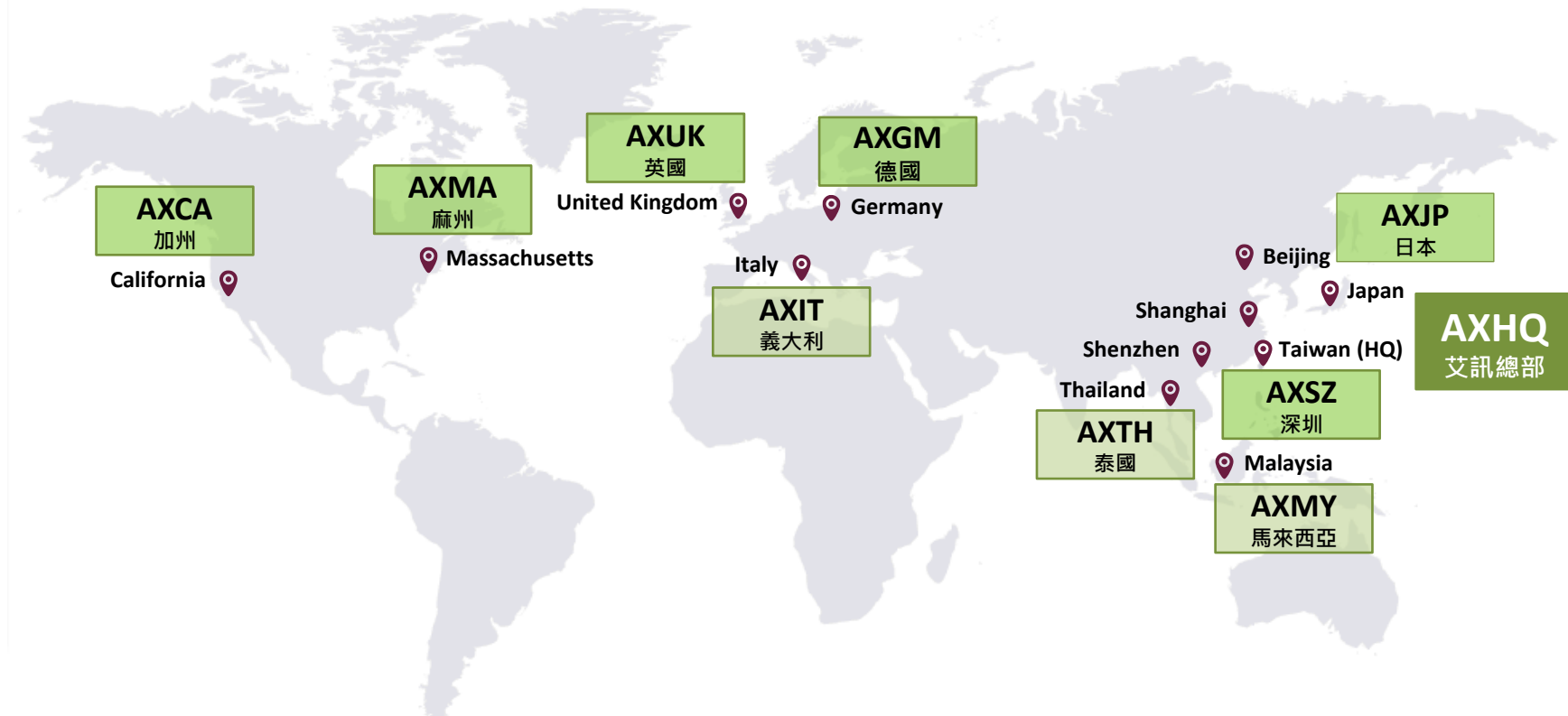
Vending

Kiosk

Smart ATM

艾訊集團組織

艾訊全球營運銷售據點



策略產品事業單位

SNS

Software & Solution

- Software support and development
- AXView
- Lite SCADA
- Microsoft Azure
- EOS, Linux

IPS

Intelligent Platforms and Solutions

- Certified embedded system & panel PC
- Mission-critical solution
- Industrial PC

ESCE

Embedded Core and Smart Engine

- COTS M/B
- ZIO & Mini PCIe I/O
- SoM Platforms: COM Express, Qseven and Smarc

IRS

Intelligent Retail Solution

- Panel PC for Kiosks
- Mobile POS Solutions
- Smart ATM Solutions
- Self-service Terminals

CCNI

Cloud Computing and Network Infrastructure

- Desktop & Rackmount Network Platforms for Firewall, VPN, IDS, UTM
- SDN Platforms

GAM

Gaming

- Player Tracking
- Video Mixer, PIP
- EGM
- Gaming SBC and I/O Interfaces

近況更新

2017下半年活動與榮耀

- 艾訊五項產品獲榮2018台灣精品獎，包括：tBOX324-894-FL, eBOX700-891-FL, GOT3177T-311-FR, P6105 與 OPS500-501-H。
- 於9月10日至9月13日參加2017 IoT Expo (物聯網博覽會)，假世貿一館D127攤位展示最新智能生產振動訊號量測解決方案。
- 贊助國立高雄應用科技大學的阿波羅太陽能車隊 (Apollo Solar Car)，參加2017年10月8至15日第14屆暨30週年澳洲「世界太陽能車挑戰賽」(World Solar Challenge)。
- 假歐洲舉行艾訊年度全球經銷商大會。
- 於11月7日至11月11日參加第19屆上海工業博覽會，展出EtherCAT解決方案。
- 於11月13日(星期一)正式遷移至【艾訊汐止總部】新址辦公。
- 於11月21日至11月23日參加澳洲布里斯本的 AusRAIL PLUS 2017 Conference & Exhibition展覽。
- 於11月28日至11月30日參加德國紐倫保的SPS IPC drives 2017 展覽。
- 艾訊獲頒2017第十屆TCSA台灣企業永續獎「新秀獎」。

2018台灣精品獎



TAIWAN
EXCELLENCE
2018

Axiomtek Wins Taiwan Excellence 2018



OPS500-501-H



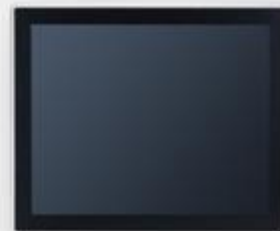
eBOX700-891-FL



tBOX324-894-FL



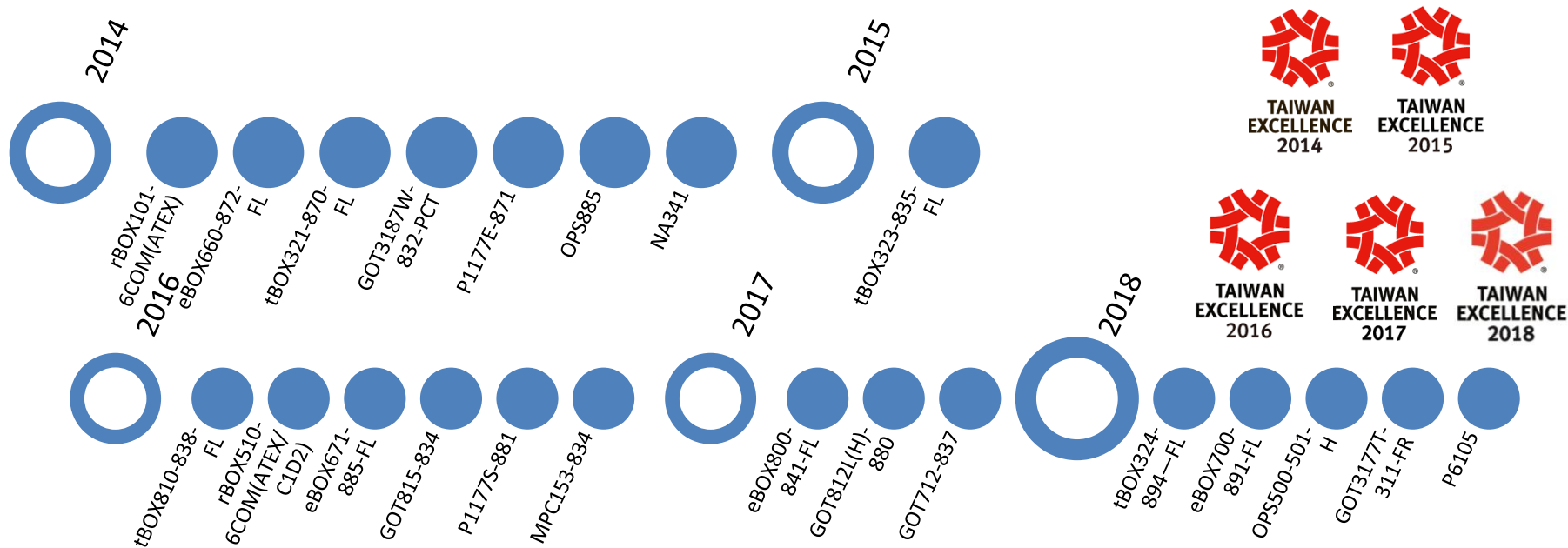
P6105



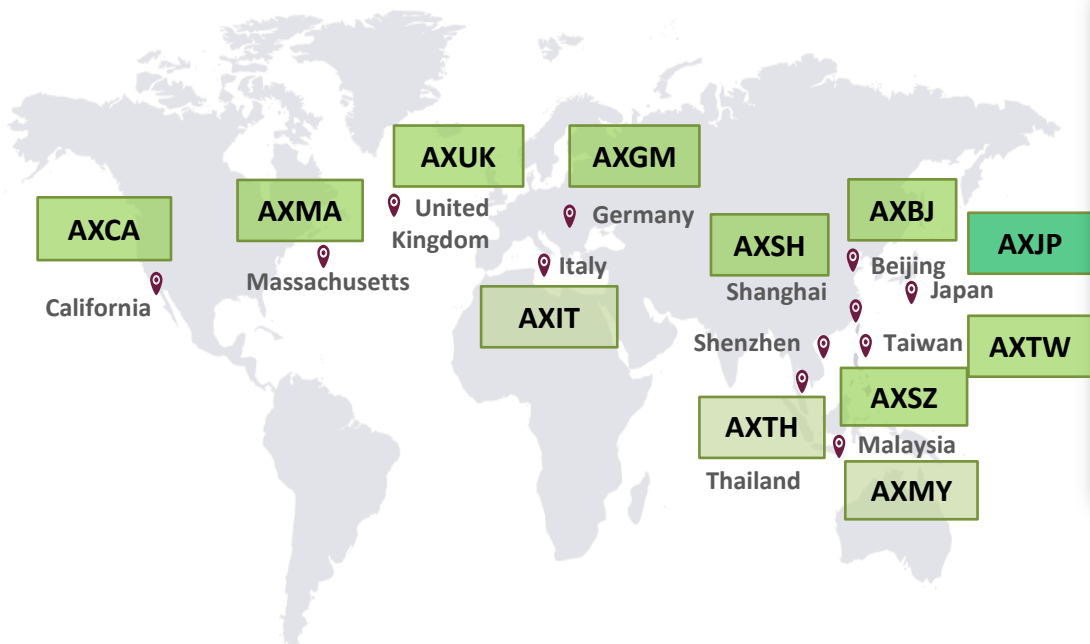
GOT3177T-311-FR

連續五年獲得台灣精品獎

台灣精品選拔是國際產官學專家針對「研發」、「設計」、「品質」、「行銷」及「台灣產製」五大審查項目進行評選；艾訊連續四年多項產品獲得「台灣精品獎」殊榮，除了肯定艾訊產品卓越的品質及完善的服務，也展現艾訊長期耕耘先進的嵌入式電腦應用研發技術的成果。



汐止辦公總部



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謝謝

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