



艾訊股份有限公司 法人說明會

發言人
黃士青
2025年11月27日





公司簡介及產業概況



Axiomtek at a Glance

To grow with our customers by providing
best in class products and services

Established
/Headquarters

1990 5月
/台灣 新北市

Founder &
Chairman

楊裕德

President

吳偉熊
范奇文

Revenue
/Capital

NT\$69億
/NT\$10.7億

Facility Space
/Employees

6400坪+ (HQ)
/950+



To be one of the
most **trusted** brands
of AI-enabled
industrial solutions



from IoT Edge to
Intelligent Edge

Edge Computing | Internet of Things | Artificial Intelligence
Communication | Connectivity | Cybersecurity | Management

Design-in & Integration Services Anytime

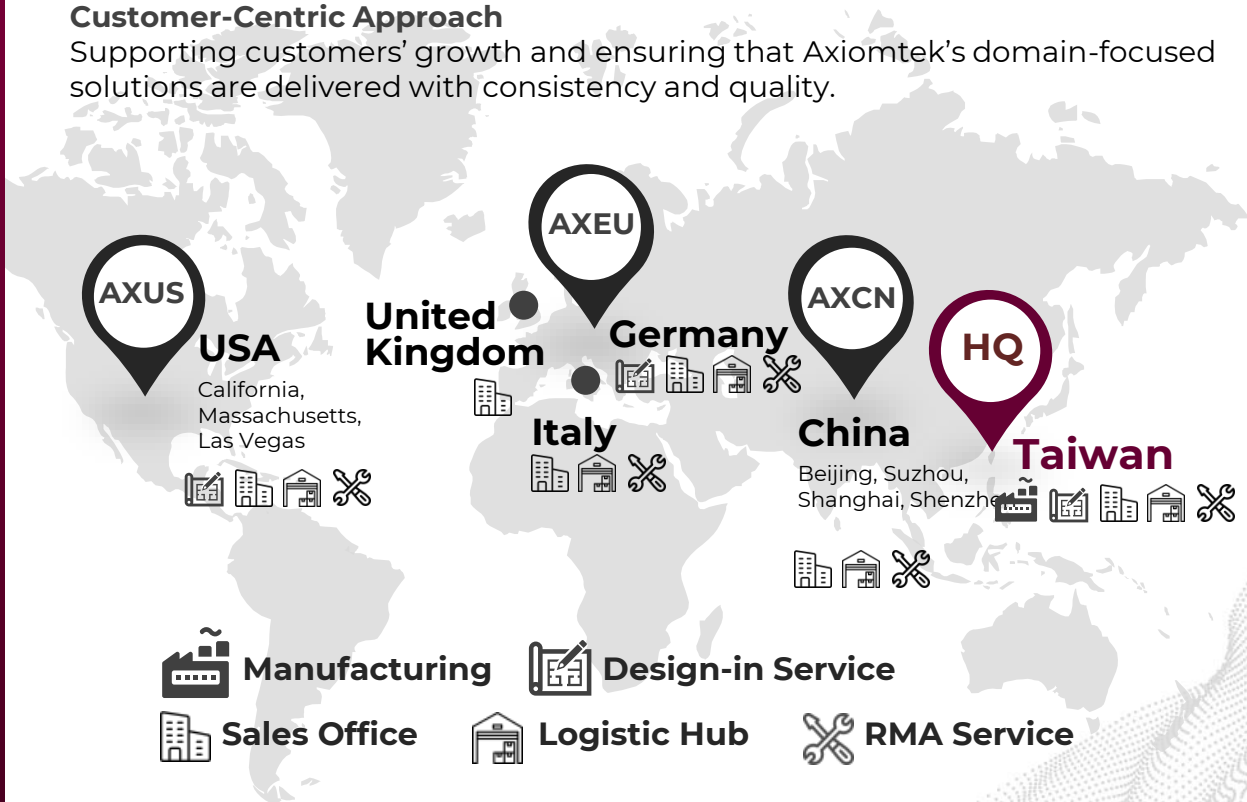
Global Support and Local Services Everywhere

Global Reach, Local Expertise

Axiomtek's commitment to being close to customers and partners.

Customer-Centric Approach

Supporting customers' growth and ensuring that Axiomtek's domain-focused solutions are delivered with consistency and quality.



Domain-focused Industries and Applications

AUTOMATION

Semiconductors | Factory | Logistics

- Deep integration of edge computing and AIoT
- Artificial Intelligence and Robotics Innovation
- Industrial application platform and ecosystem
- Digital twins and edge computing accelerate the integration of virtual and real factories into reality

INFRASTRUCTURE

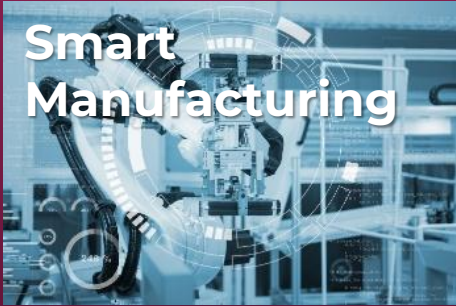
Cybersecurity | Smart Energy | Transport

- Deep integration of operational technology (OT) and information technology (IT)
- From data collection to real-time decision-making and autonomous control
- 5G/6G communication technology accelerates empowerment
- Data security and privacy are important

COMMERCIAL

Retail | Hospitality | Medical

- Software and hardware integration
- The rise of service-oriented edge operating business models
- Joint innovation and ecosystem cooperation
- More attention to sustainability and ESG

A robotic arm in a factory setting, overlaid with a digital interface showing data and charts, representing smart manufacturing.

**Smart
Manufacturing**

A close-up of solar panels in the foreground, with a wind turbine visible in the background against a blue sky, representing energy and cybersecurity.

**Energy &
Cybersecurity**

An aerial view of a modern city with a complex highway interchange, surrounded by greenery and urban buildings, representing transportation and smart city.

**Transportation
& Smart City**

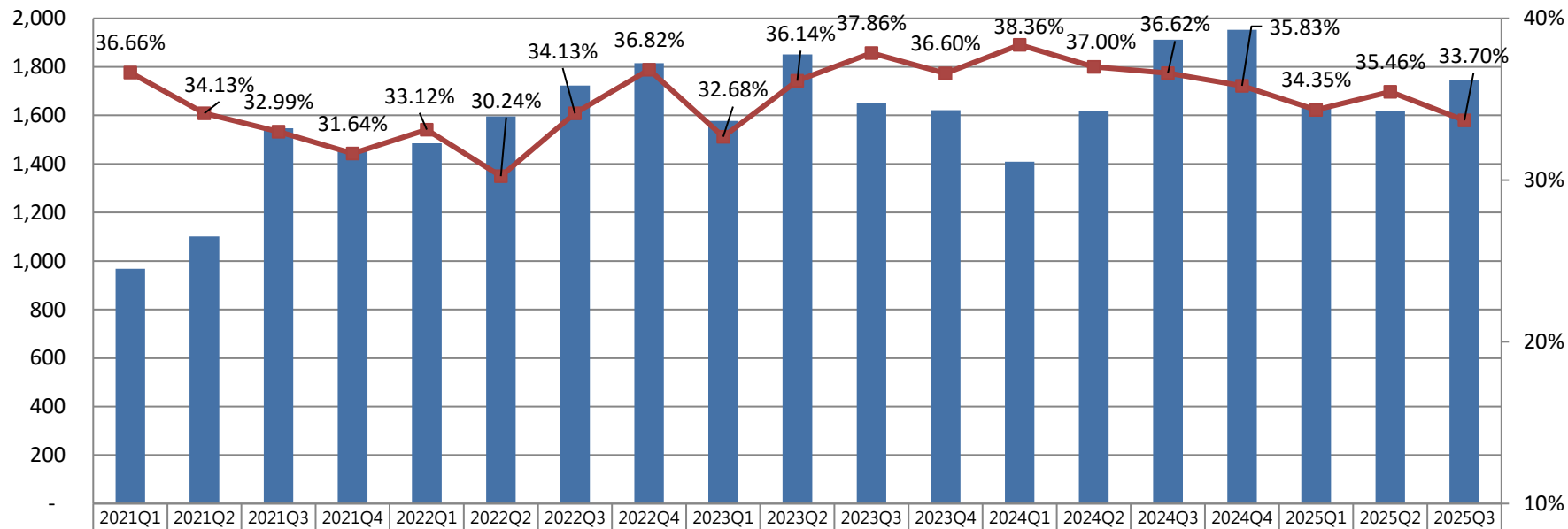
A blurred interior view of a medical or hospitality setting, with a blue door and a hanging "OPEN" sign, representing medical and hospitality.

**Medical &
Hospitality**



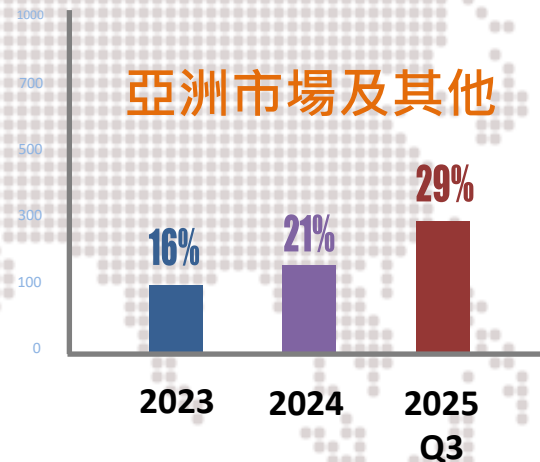
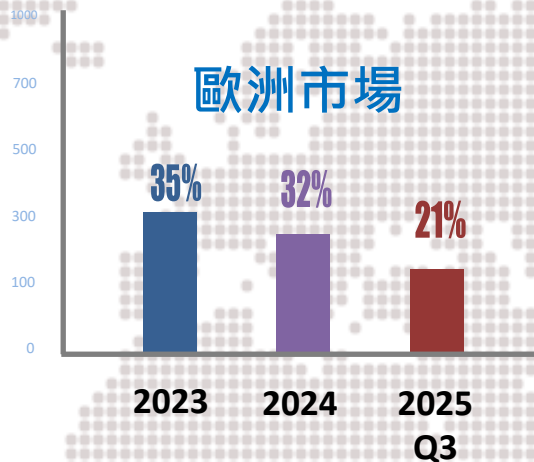
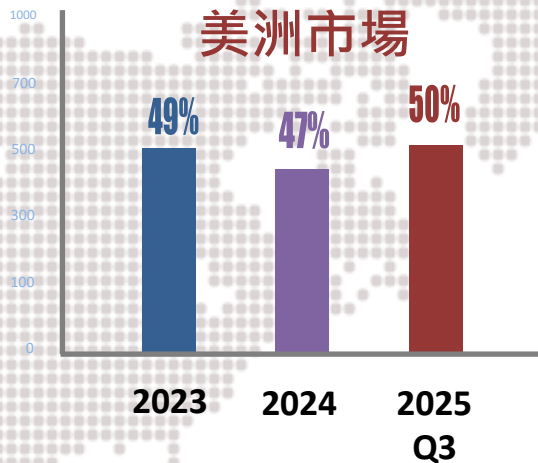
經營績效

各季營收及獲利狀況

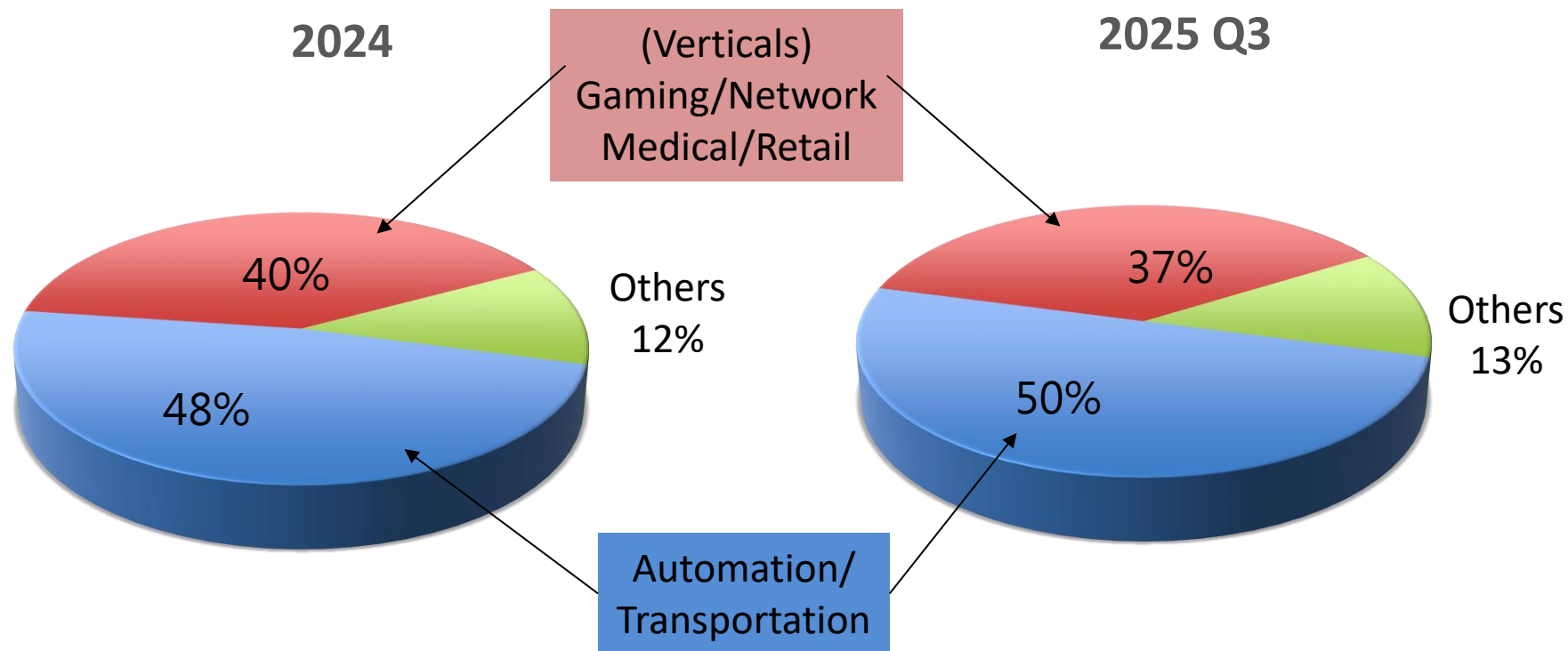


營業收入(百萬)	969	1,101	1,547	1,452	1,485	1,596	1,723	1,815	1,578	1,851	1,650	1,622	1,409	1,620	1,912	1,952	1,636	1,619	1,745
毛利率	36.66%	34.13%	32.99%	31.64%	33.12%	30.24%	34.13%	36.82%	32.68%	36.14%	37.86%	36.60%	38.36%	37.00%	36.62%	35.83%	34.35%	35.46%	33.70%
淨利率	12.34%	4.17%	8.78%	6.18%	9.00%	5.03%	11.20%	10.78%	7.85%	11.95%	13.76%	9.59%	10.50%	10.03%	11.91%	11.90%	8.08%	-1.77%	11.25%
營業費用率	29.59%	27.67%	21.35%	25.21%	22.56%	24.06%	22.04%	22.33%	22.04%	20.63%	22.53%	21.94%	26.65%	24.27%	20.08%	24.68%	25.61%	25.50%	23.40%
有效稅率	14.80%	35.57%	26.80%	8.54%	24.11%	28.26%	22.93%	23.05%	23.01%	29.20%	26.56%	21.88%	33.85%	30.11%	20.13%	22.65%	17.56%	10.66%	22.63%
基本每股盈餘	1.30	0.50	1.44	0.90	1.35	0.81	1.94	1.95	1.23	2.19	2.24	1.53	1.45	1.63	2.20	2.25	1.24	(0.29)	1.81

營收分析 - 地區別



營收分析 - 應用別





Thank You

The Passion of Doing Great Things

